



*Northwoods Association of REALTORS® & Greater Northwoods MLS®*

## President's Message

### Ed Raasch, NWAR

Happy Fall to all of my fellow Realtors and colleagues! Please permit me to introduce myself: My name is Ed Raasch and I am your 2023-24 NWAR President. I first became licensed in 1997 and obtained my Broker's license in 1998. I spent my first 19 years at Town & Country Realty in Tomahawk before my wife Chris and I opened Woodland Lakes Realty in 2015. I served 2 terms as a Director before being nominated for President-Elect. My goal in leading our board is to make sure our association remains strong financially with a solid, progressive commitment to serving our membership. I'm always open to any suggestions, so please feel free to contact me with any thoughts or concerns. I would like to thank the membership for the trust you have put in me to steer our ship.

I would also like to offer my sincere gratitude to Past President Andy Harris for his years of service to our board and to our country as an Air Force veteran, to Pete Rondello who preceded Andy with a strong turn at the wheel, to Jon Long who served several different positions on the board and stepped up when the Treasurer position needed to be filled, and to outgoing Director Paul Ross - all of whom were valuable contributors to the overall well-being of our association.



I welcome and congratulate our new President-Elect Tom Bird and incoming NWAR Directors Judy Barr, Cala Neu, Chris Raasch, and Kim Brixius for stepping up to serve as NWAR Treasurer, plus our dutiful returning Directors and Committee Chairs.

As you likely just heard, NAR just lost a jury trial in the Missouri case of *Burnett v. NAR et al* to the tune of \$5.36 billion dollars due to antitrust issues related to MLS compensation offerings and other items. While appeals are pending and it may take years to fully resolve, it is a landmark case that we should all watch closely as it goes to the core of how we do business. Please [read NAR's response](#) to the ruling; we will keep you updated.

We have many opportunities soon to meet up and have your voice heard, learn something new, and/or serve your community at a time when we could use some good karma. Feel free to attend our board meetings, our 11/8 "Zen Real Estate" Speaker Luncheon with Clint Pardoe, our 11/9 WRF Food Build to help local kids facing hunger, and/or Salvation Army "Realtor Ring Day"! I also hope you can join us for a merry evening in Rhinelander at our annual Christmas Party!

Ed

### The Buzz:

- **Nov 8: "Zen Real Estate" Guest Speaker Luncheon - Rhinelander**
- **Nov 9: WRF Food Build - Volunteer to Help Feed Local Kids**
- **Dec 1: REALTOR Ring Day - Earn a Free Gift from NWAR!**

### Affiliate Spotlight



We are one of the oldest and most respected title agencies in the Northwoods. With over 50 years in the title industry, our staff is very experienced, professional and strives to offer the best customer service and product in this industry.

#### The Associated Advantage:

- Licensed in Wisconsin & Michigan
- 4 Title Examiners, multiple WI & MI Underwriters, full-time Closing Dept.
- Daily document recording at courthouse & in-house Title Plant

**Roy D'Antonio, President**  
**Brancy Rowe, Manager**

205 Harrison St, Ironwood  
Ph: (906) 932-6340

[AssocTitle.net](http://AssocTitle.net)

## Annual Christmas Party - Rhinelander Dec 7<sup>th</sup>

Snowflakes just arrived to herald a new holiday season. Save the date of Thursday 12/7 to attend our annual NWAR/GNMLS Christmas Party at Holiday Acres in Rhinelander. Enjoy a meal of top sirloin, lemon pepper baked pollock, herb baked chicken or 3-cheese tortellini with salad, sides and Texas chocolate cake - all at a throwback price of \$25!

Newly-installed 2023-24 NWAR President Ed Raasch has the privilege of inducting new REALTORS, recognizing service anniversaries and announcing our 2023 Distinguished Service Awards. RPAC Chair Cheryl Eskridge will present a sweet "thank you" to our 2023 RPAC Champions, and we will conclude with a 50/50 drawing to help our friends at Frederick Place shelter. As is tradition, we will also have a prize drawing for anyone who brings an item from the Frederick Place wishlist at: [nathnorthwoods.com](http://nathnorthwoods.com) (scroll down - on right side of page).

Doors open at 5:00p for appetizers & cocktails with dinner to follow at 6:30p. Please [contact Matt](#) to sponsor an appetizer (\$150).

**NWAR/GNMLS Xmas Party Details - \*Register by 11/24\*: [bit.ly/NWARXmas23](http://bit.ly/NWARXmas23)**



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## President's Message

### Adam Redman, GNMLS

*How do you keep a haunted house warm after it's been painted?*

Thank you for the opportunity to serve as your 2023-24 GNMLS President. Special thank you to Dan Pudlo and Ed Choinski (Past Presidents) for their leadership. Shout outs to Jim Mulleady Jr for stepping up as Treasurer, Jackie Leonhard is our new President-Elect and our new Director is Chris Seeliger. In 2018 it was my honor to serve as GNMLS President and there sure is a lot that has changed over the last five years in our industry and our practices. One thing that has remained the same is our exceptional Board Office management from Matt and Lon. I know I can speak on behalf of the REALTORS and Affiliates in the Northwoods – Thank you for all you guys do for us!

One of our main goals is to offer added GNMLS Member benefits. Here are a couple of the new and exciting benefits:



**Forewarn:** If you haven't already, please check out, sign up and start utilizing Forewarn - [CLICK HERE](#) to get started. This is complimentary to you and is a leading proactive safety tool for Realtors. Your safety is a top priority. You can instantly gain intel on prospective buyers and sellers!

**Xposure SellerHUB:** Coming soon! This exciting add-on that RealtyServer is offering will be complimentary to you. Once enrolling your Sellers, they will be able to stay up to date on new comparable listings and sales, market data and pursuant to the

MLS board's requirement, SellerHUB will sync with ShowingTime to include all the valuable stats, feedback and information for your Sellers! Please stay tuned as there will be more to follow on this new implement.

You probably heard by now about the Burnett v. NAR, et al verdict. This is a landmark case and we should all watch closely as it goes to the core of how we do business. Please read a [REALTOR Magazine article](#) about this ruling, and keep in mind it may be years before the final outcome is decided. We are in communication with local news outlets to be ahead of the story and to make sure they know our goals are consumer focused along with fair competition. We will keep you updated on this matter.

Happy Hunting and Happy Thanksgiving! See you soon at the Christmas Party! Oh, and the answer is... *You give it a second coat.*

Adam

### LAST CALL: "Zen Real Estate" Luncheon

LAST CALL for our "Zen Real Estate" Speaker Luncheon on Wed 11/8 at Cabaret Cove in Rhinelander with Business Coach Clint Pardoe. Mr. Pardoe is a former Communications Professor who has spoken at large companies like Apple as well as NAR convention and several large REALTOR associations and firms.

Attendance is **FREE** for NWAR Members, \$10 at the door for others and includes a catered lunch of DIY deli sandwiches, salad and brownie dessert starting at 11am. Please arrive early to build your lunch and be seated before Mr. Pardoe's presentation from 12-1pm.

**Nov 8<sup>th</sup> "Zen Real Estate" Signup:** [bit.ly/NWAR-Zen23](https://bit.ly/NWAR-Zen23)



### Congrats to Our RPAC Chair!

At the WRA Convention in early October, **NWAR RPAC Chair Cheryl Eskridge** was recognized with a special 2023 RPAC Extraordinary Service Award. For the past 11 years, Cheryl has served as Chair of our RPAC Committee and thanks to her efforts, we reached our RPAC goal every year. NWAR was also recognized by WRA in 2019, 2021 and 2022 for highest RPAC participation among mid-sized Wisconsin boards. 2023 will be her final year as RPAC Chair, though Cheryl continues serving her fellow REALTORS as NWAR Membership Chair.

We share WRA's sentiment in recognizing Cheryl as a true RPAC Champion for her exceptional volunteer service! **THANK YOU Cheryl!**



### WRF Food Box Build - Woodruff Nov 9<sup>th</sup>

The [Wisconsin REALTOR Foundation](#) made a very generous \$10k donation earlier this year, subsequently matched with \$5k each from NWAR and GNMLS, to provide take-home food boxes for Northwoods children facing hunger to take home over the Thanksgiving school recess. This will have a *huge* positive impact on our community by helping ~1000 kids avoid going hungry as we head into holiday season.

The task ahead is recruiting enough volunteers to quickly turn ~15 food pallets into take-home boxes that will be distributed to a handful of local pantries identified by WRF partner Feeding America WI as those most in need. The more volunteers we get to join us at **Lakeland Pantry** in **Woodruff** on **Thursday 11/9**, the faster we can relax over a free lunch with kindhearted pantry staff plus a thoughtful group of middle schoolers who volunteered their youthful energy to help us get the job done!

**Please Signup to Volunteer Nov 9<sup>th</sup> at:** [bit.ly/NWAR-WRF23](https://bit.ly/NWAR-WRF23)





Affiliate Company	Location	Affiliate Name	Phone
<a href="#">AmeriSpec Inspection Services</a>	Rhineland	<a href="#">Brad Francis</a>	715-493-0185
<a href="#">Associated Title &amp; Closing Services</a>	Ironwood MI	<a href="#">Roy D'Antonio</a>	906-932-6340
<a href="#">Big Moose Home Inspections</a>	Bessemer MI	<a href="#">Tom Ruemenapp</a>	906-663-2221
<a href="#">Comparion Insurance Agency</a>	Stevens Point	<a href="#">Jordan Schmidt</a>	715-571-4605
<a href="#">CoVantage Credit Union</a>	Antigo	<a href="#">Michelle Brettingen</a>	715-627-4336
<a href="#">CoVantage Credit Union</a>	Antigo	<a href="#">Pam Jansen</a>	715-627-4336
<a href="#">Crossbridge Community Bank</a>	Tomahawk	<a href="#">Deb Duncan</a>	715-453-5354
<a href="#">Crossbridge Community Bank</a>	Tomahawk	<a href="#">Jennifer Nerva</a>	715-453-5354
<a href="#">Gowey Abstract &amp; Title</a>	Minocqua	<a href="#">Mike Brandner</a>	715-356-3000
<a href="#">Home Warranty Inc.</a>	Park Falls	<a href="#">Jason Probst</a>	877-977-4949
<a href="#">IncredibleBank</a>	Minocqua	<a href="#">LeAnn Hayden</a>	715-358-9319
<a href="#">Knight Barry Title Service</a>	Minocqua	<a href="#">Patrick Hugunin</a>	715-439-4114
<a href="#">Nicolet National Bank</a>	Eagle River	<a href="#">Leah Brown</a>	715-479-8484
<a href="#">Northwoods Property Inspections</a>	Park Falls	<a href="#">Michael Weidman</a>	715-934-9105
<a href="#">Northwoods Title &amp; Closing Svcs</a>	Eagle River	<a href="#">Maryann Fath</a>	715-479-6459
<a href="#">Oneida Title &amp; Abstract</a>	Rhineland	<a href="#">Jeanne Smith</a>	715-362-3348
<a href="#">People's State Bank</a>	Eagle River	<a href="#">Tori Dunlap</a>	715-337-2614
<a href="#">People's State Bank</a>	Minocqua	<a href="#">Tim Sanderson</a>	715-358-7070
<a href="#">Shoreline Title Services</a>	Rhineland	<a href="#">Hunter Piasecki</a>	715-369-3934
<a href="#">The Cayo Group at Novus Mortgage</a>	Minocqua	<a href="#">Dee Cayo</a>	715-482-7022
<a href="#">Vilas Title Services</a>	Eagle River	<a href="#">Rick Ernst</a>	715-479-4070
<a href="#">Wisconsin Benefit Planning</a>	Minocqua	<a href="#">Charlie Ouimette</a>	715-356-2300

## NWAR Sponsors\*

### ENV Property Solutions

Butternut  
Barbara Herbst (Flietner)

Ph: 715-661-0561

[ENVPropSolutions@hotmail.com](mailto:ENVPropSolutions@hotmail.com)

Mold/lead/asbestos investigations,  
soil/groundwater testing & more



**KSC**  
AERIAL MEDIA  
REAL ESTATE VIDEO  
& PHOTOGRAPHY EXPERTS  
715-437-0090  
[www.KimSwisher.com](http://www.KimSwisher.com)

### loanDepot.com

Schaumburg, IL

Larry Potesman

Ph: 847-668-1441

[loanDepot.com](http://loanDepot.com)

Personalized mortgage loans on-  
time, every time at loanDepot.com

LOCAL.FAST.RELIABLE.  
BROADBAND


888.631.9666

[sonicnet.us](http://sonicnet.us)

103 N Railroad St,  
Eagle River



\* These are non-member paid advertisements not specifically endorsed or promoted by NWAR



Connecting with your  
**TECH SUPPORT TEAM**  
just got easier

DOWNLOAD THE APP  
GET IT ON Google Play  
Download on the App Store  
Search "Tech Helpline"

Link: [bit.ly/NWAR-THL](http://bit.ly/NWAR-THL)

## MLS Memo



Lon Fisk - [lon@northwoodsrealtors.org](mailto:lon@northwoodsrealtors.org)

**Team Sales:** For firms that wish to consolidate buyer agent sales under a team leader ID, please clearly communicate with the listing office prior to closing that the sale is to be listed under the designated ID rather than the agent who wrote the offer.

Please be on guard for property fraud as multiple instances have been reported where someone impersonates the landowner to list with a real estate agent. On the other end, you may be able to set up a free notice service with the county Register of Deeds for your property. Some counties - Oneida for example - have a direct link to sign up. Others like Vilas may require you to contact them. Here is a WRDA list of all counties, which for some has a link that will allow owners to sign up for this service online: [bit.ly/3MdlOQi](http://bit.ly/3MdlOQi)

In Windows if you don't have enough computer monitors you can add Desktops and then use Win+Ctrl+ right or left arrow to switch between them.

**MLS Tip:** Windows 11: Win+Shift+S or PrtSc opens the snipping tool for taking clips or video capture

## NAR WTTL: Avoiding Vacant Land Scams

NAR's **Window to the Law** video series provides REALTORS with risk identification and mitigation advice, updates on legal issues, best practices for real estate professionals and more.

The October video "**Avoiding Vacant Land Scams**" with NAR Senior Counsel Charlie Lee is a timely one as we have received reports from Members of similar scam attempts. Worth the ~3 minutes to learn how to identify, avoid, and/or inform authorities if you encounter this scam.

Watch NAR's latest WTTL video at:  
[bit.ly/NAR-WTTL](http://bit.ly/NAR-WTTL)

WTTL "Must-Watch List for New REALTORS": [bit.ly/WTTL-MW](http://bit.ly/WTTL-MW)



"Proper Signatures on Contracts"

[wra.org/LegalUpdates](http://wra.org/LegalUpdates)



WRA September Home Sales Report:

[wra.org/HSRsep2023](http://wra.org/HSRsep2023)



## AE Corner

Matt Seegert - [matt@northwoodsrealtors.org](mailto:matt@northwoodsrealtors.org)

Congratulations to **Jim Gabrielsen** - our first-ever "Semicentenary" aka 50-year REALTOR - an amazing feat of endurance and maybe a modicum of masochism!

WRA just released a new "**Addendum C**" in zipForms to help promote consumer transparency with commissions. Read more about it and view a quick video at: [bit.ly/WRA-AddC](http://bit.ly/WRA-AddC)

Please renew with NWAR by 11/30 or let me know if you intend to let your membership expire so I can spare you the reminder emails. Thank you to all who renewed already and **Appraisers** should make sure to **complete your CE** and **renew your license** by 12/14/23.

**TRHs:** We sent a letter to **Washington Twp** in early October and **Vilas County** just this week with helpful guidance on their draft TRH/STR ordinances following a review of each using the **NAR Land Use Initiative** program. Please review both and if you have any pending ordinances NWAR can help with in a similar regard, please let me know.

Happy Thanksgiving everyone!

**AE Tip:** 2024 renewal receipts are available at [www.wra.org/DuesReceipt](http://www.wra.org/DuesReceipt) (check or cash renewal) or **NAR.REALTOR** -> "Pay Dues" (CC renewal).

## REALTOR Anniversaries

Congratulations to the following Northwoods REALTORS celebrating a quinquennial anniversary this month:

### 50 Years - Our First-Ever Semicentenary!:

**Jim Gabrielsen** - Birchland Realty, Phillips

### 45 Years (Also in Rare Company!):

**Pete Bushman** - Birchland Realty, Park Falls

### 35 Years:

**Jane Jirak** - Heartland Real Estate, Schofield

### 25 Years:

**Lisa Fricke** - Coldwell Banker Mulleady, Minocqua

### 20 Years:

**John Sarama** - Eliason Realty of the North, Land O Lakes

### 5 Years:

**Bill Symes** - Symes Realty, Suamico

## Burnett Trial Verdict & Updates

The Burnett verdict was just announced in favor of the plaintiffs, but NAR and co-defendants intend to appeal. Bookmark this NAR page for details & future updates:

**Burnett Trial Updates:** [bit.ly/3Si7RL4](http://bit.ly/3Si7RL4)

## Up North Update

On/Off Water	Median Price		Units	
	2022	2023	2022	2023
SFH Off	160,000	175,000	975	781
SFH On	385,000	400,000	791	629
Land Off	35,000	37,900	562	471
Land On	79,000	99,450	346	238

WRA reports that overall in the North region, sales are down -22% thru September while medians are up +6.4% to \$250k. In the 7-county NWAR region, Forest, Lincoln and Price counties saw largest YTD median gains at +20.9%, +20.6% and +14.8%. While all 7 counties did have higher medians, only Iron county broke even YTD on a volume basis with our other counties seeing volume declines from -17.5% to -30.3%. Looking at the state as a whole suggests buyers are becoming frugal as lower-median areas seem to be faring better on the year.

## Lockbox Latest

GNMLS Actives (exc land/comm): 894  
LB Participants Actives: 706 (79%)  
Eligible Listings w/LBs: 272 (39%)

GNMLS Lockbox Resources:

[bit.ly/GNMLS\\_LBs](http://bit.ly/GNMLS_LBs)



## FAQ of the Month

**"What does Exclusive Agency or Exclusive Right mean?"**

With an Exclusive Agency listing contract, you do not get paid a commission if the seller finds the buyer.

With an Exclusive Right listing contract, you always earn the commission unless it is sold to a named exemption.

Office Exclusive could be either type.

MLS FAQs: [bit.ly/GNMLS-FAQ](http://bit.ly/GNMLS-FAQ)

## REALTOR Ring Day - Fri 12/1

Please join REALTORS nationwide by ringing a bell **Friday 12/1** for **Salvation Army REALTOR Ring Day**. Bell ringing locations are available throughout the Northwoods and Salvation Army has an online form where you can reserve a place, date and time that works for you.

All NWAR Members who send us a selfie while ringing a bell or other acts of volunteering - whether on 12/1 or any other date - can also choose a **free gift from NWAR!** View the link below for instructions to book your bell-ringing shift, then fill out the form below to choose your free gift from NWAR - just remember to send us your action photo!

**REALTOR Ring Day Signup & Free Gift:** [bit.ly/NWAR\\_RRD](http://bit.ly/NWAR_RRD)



REGISTER TO  
**RING**

## LUNCH & LEARN

Date	Lunch & Learn Course - Venue
Nov 8	<a href="#">"Zen Real Estate" Guest Speaker Luncheon</a> w/ Business Coach Clint Pardoe - Cabaret Cove, Rhinelander - LIVE ONLY
Dec 12	GIS Maps: Accessing & Exporting w/ Educ. Cmte Chair Ben Parsons - NWAR Office, Woodruff
Jan 10	MLS: Preparing a CMA & Finding Comps w/ MLS Coord. Lon Fisk - NWAR Office, Woodruff

## REALTORS® on the Move

### New GNMLS Subscribers:

Name	Office
Andrew Bauknecht <sup>1</sup>	Integrity Realtors - Antigo
Cassidy Ecklund <sup>1</sup>	Re/Max New Horizons - Phillips
Adam Jensen	SCS Real Estate - Mosinee
Patrick McElroy	SCS Real Estate - Mosinee
Kevin Porter	Porter Realty* - Ashland
Jeff Shenk <sup>1</sup>	Owl's Nest Realty - Eagle River

### GNMLS Transfers & Releases:

Name	From	To
Christina Duckett	Re/Max Property Pros - Tomahawk	Century 21 Best Way - Tomahawk
Rob Ullius	First Weber - Minocqua	
Amanda Schley	Coldwell Banker Action - Schofield	

1 = New NWAR Mbr  
\* = New GNMLS Ofc  
^ = Closed MLS Ofc



*"There have been few things in my life which have had a more genial effect on my mind than the possession of a piece of land."*

*- Harriet Martineau*



## Board of Directors 2023-24

(Area code 715 unless otherwise noted)

### Northwoods Association of REALTORS®

#### Officers (Term^):

Ed Raasch, President	224-3800
Tom Bird, President-Elect	356-9521
Kim Brixius, Treasurer (1)	453-1188
Andy Harris, Past President	543-8900

#### Directors (Term-Year - limit 2-2):

Tynan Anderson	(2-1)	453-3365
Judy Barr	(1-1)	480-4333
Kristin Gullickson-Wild	(1-2)	356-4457
Ryan Hanson	(2-2)	358-5263
Cliff Kolinsky	(1-2)	547-3400
Cala Neu	(1-1)	339-4663
Janel Pagels	(2-1)	525-1008
Chris Raasch	(1-1)	224-3800

### Greater Northwoods MLS®

#### Officers (Term^):

Adam Redman, President	358-0450
Jackie Leonhard, President-Elect	453-2673
Jim Mulleady, Treasurer (1)	479-1774
Dan Pudlo, Past President	493-7630

#### Directors (Term-Year - limit 2-2):

Kathy Flannery	(1-1*)	449-5022
Steve Petersen	(1-1)	614-3878
Chris Raasch	(1-1*)	224-3800
Chris Seeliger	(1-1)	358-6832
Adam Speer	(1-1)	339-2181
Julie Winter-Paez	(1-2)	480-4333

^ President, President-Elect and Past President terms are 1 year each; NWAR Treasurers may serve up to two 2-year terms; GNMLS Treasurers up to two 1-year terms. \* - Appointed/elected to <= 1-year term to fill vacancy.

**NWAR Committees, Chairpersons & Duties:** <https://northwoodsrealtors.org/committees>

#### Next Board Meetings:

Thursday, November 16<sup>th</sup>  
GNMLS - 8:30am  
NWAR - 10:00am

Meetings are (usually) the third Thursday monthly - Members always welcome!



The National Association of REALTORS® MVP Program encourages members to take actions that will benefit NAR and members while rewarding them for being active within their association.

If you get your free .REALTOR website domain by 11/15, you'll earn a free "2024 Technology Trends" webinar (\$30 value) plus a chance to win a \$450 Amazon gift card.

**Earn your MVP reward at:**  
[MVP.REALTOR](https://mvp.realtor)

## Northwoods Association of REALTORS® & Greater Northwoods MLS®

PO Box 377 Phone: 715-356-3400  
320 Oak St, Suite B Fax: 888-399-2118  
Woodruff, WI 54568 [Staff@NorthwoodsRealtors.org](mailto:Staff@NorthwoodsRealtors.org)

Our office hours are 8am-5pm Monday through Friday

**Board Office Location:** [bit.ly/NWAR-Map](https://bit.ly/NWAR-Map)

Use East entrance (double doors by drive-up window)



**NORTHWOODS  
ASSOCIATION  
OF REALTORS®**



Greater Northwoods  
[UpNorthMLS.com](https://UpNorthMLS.com)



### About Us

The Northwoods Association of REALTORS® was founded in 1953 as a non-profit organization dedicated to serving real estate brokers and agents in the Northwoods area. NWAR provides a central hub for our 460+ Members to communicate, establish policy, receive training and implement new solutions to better serve their clients.

Greater Northwoods Multiple Listing Service®, a wholly-owned subsidiary of NWAR, is dedicated to providing our Members with first-rate service and support in listing and viewing properties and conducting business in accordance with the ethical standards of the industry. GNMLS currently serves ~210 Member firms comprised of ~740 brokers, agents and appraisers.

### NWAR & GNMLS on the Web:

**NWAR Homepage:** [NorthwoodsREALTORS.org](https://NorthwoodsREALTORS.org)

**Member FB Group:** [facebook.com/groups/northwoodsrealtors](https://facebook.com/groups/northwoodsrealtors)



[bit.ly/NWAR-FBK](https://bit.ly/NWAR-FBK)



[bit.ly/NWAR-TW](https://bit.ly/NWAR-TW)



[bit.ly/NWAR-YT](https://bit.ly/NWAR-YT)



[bit.ly/NWAR-LI](https://bit.ly/NWAR-LI)





# NWAR & GNMLS 2023 Christmas Party



NWAR & GNMLS REALTORS, Affiliates, Sponsors, spouses & guests are invited to join us Thursday December 7th at Holiday Acres in Rhinelander to ring in the holiday season!

In addition to REALTOR inductions, anniversaries and 2023 Distinguished Service Awards, we will have a 50/50 drawing & wish list drive for Frederick Place shelter - see [nathnorthwoods.com](http://nathnorthwoods.com) for their wish list & bring a donation for a chance to win a \$50 gas card!



## Where:

**Three Coins @ Holiday Acres Resort**  
4060 S Shore Dr, Rhinelander

Map: <https://goo.gl/maps/GSVbZL5CZf52>



## When:

**Thursday December 7th**  
**5:00pm - Cocktails**  
**6:30pm - Dinner & Events**

## Cost:

**\$25 per Person -**  
**FREE for new inductees**

## Entrée Selection:

- Choice Top Sirloin - Seasoned & slow-roasted
- Herb-Baked Chicken - Herbs/spices w/ house-made breading
- Lemon Pepper Fish - Baked pollock w/ white wine & butter
- 3-Cheese Tortellini - Garlic, Oliv Oil, Artchk, Mush & Spinach

*Meat entrees inc. parsley red potatoes, whole bean & carrot blend*

*\*\* ALL include dill bread, salad & Texas chocolate cake dessert \*\**

**Registration Form: Return with payment by Fri 11/24 to: NWAR, PO Box 377, Woodruff WI 54568**

*Reservations received after 11/24 subject to approval (we have to ask chef)*  
*No refunds after 11/24 - ask a friend to take yours to-go or pickup @ NWAR the day after*

Name(s):	Sirloin	Chicken	Fish	Tortellini	Inductee?	
Totals (\$25ea exc. Inductees):						TOTAL ENCLOSED:

**Appetizer Sponsorships \$150 -**  
**email [matt@northwoodsrealtors.org](mailto:matt@northwoodsrealtors.org) or**  
**call 715-356-3400 for info**

*Operated by NATH, Frederick Place is a 16-bed emergency temporary shelter for families, women and men who are experiencing homelessness.*

[nathnorthwoods.com](http://nathnorthwoods.com)

