



# The Realty Review

Volume 12, Issue 3



Northwoods Association of REALTORS® & Greater Northwoods MLS®

## President's Message

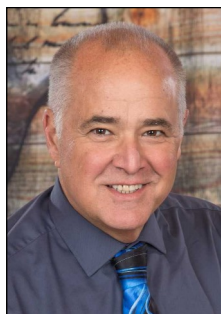
### Pete Rondello, NWAR

Greetings, Friends! Spring is in the air (predictable late-winter storm notwithstanding) as we look forward to open water, campfires, and our main selling season. It's a great time to be alive in the Northwoods!

Thinking about warmer weather: the NWAR golf outing and election dinner will be held Thursday June 2nd at Inshalla GC in Tomahawk. 18 holes of golf and a buffet-style dinner from Outboards catering are on tap - watch for details in next month's newsletter.

Thanks to our Nominating Committee of Andy Harris, Rachel Martin, Amy Nowak & Becky Prigge for recruiting our slate of 2022-23 NWAR Board Candidates! We will choose new leadership via online election in June as we did the last few years. More info on that coming soon!

Sign up right away for LIVE Real Estate CE at The Pointe in Minocqua starting March 31st. Northwoods native and WRA Attorney Tracy Rucka will be joining virtually for 2-per-day live, interactive CE classes on 3/31, 4/7 and 4/14. Course books are included and the exam will be online, which you can complete any time within 24 hours of each course. Cost for WRA members is just \$27



per course and NWAR Members who complete all 6 at The Pointe will earn a \$27 "6-for-5" rebate check from NWAR afterwards. "Git 'er done!"

NWAR also will be hosting video CE at the board office starting 4/28. See the "deets" on the NWAR website to register at \$25 per course for NWAR Members, and these are also eligible for the "6-for-5" discount.

Matt recently squared away plans for an Affiliate & Sponsor Appreciation networking event in late April. I invite you to swing by Backwaters in Rhinelander to enjoy a variety of free appetizers for your grazing pleasure as you meet and mingle with NWAR Affiliates, Sponsors and fellow REALTORS for some shop talk in advance of another busy summer selling season. NWAR Affiliates and Sponsors are encouraged to attend and bring materials to share with REALTORS about your services.

As you can see, things are busy here at your Association as we gear up for the year ahead. Wishing YOU much success and warm sunshine! Until April; peace and prosperity!

Pete

### The Buzz:

- **Affiliate/Sponsor Appreciation Networking Event - Apr 25th**
- **Save the Date Thu 6/2 - Golf Outing & Election Dinner**
- **Take 3 Free NAR Courses to Earn a Free Dinner on NWAR!**

### Sponsor Spotlight



Since 2007, SonicNet has served the greater Vilas County region with secure and reliable fixed-wireless broadband. With download speeds up to 100Mbps, SonicNet can help REALTORS stay connected with your customers and clients. We recently also began rolling out fiber to parts of the Eagle River surrounding area!

Our wireless coverage extends into Oneida County and the UP and we are growing rapidly! Call us today for a no-cap, no-contract broadband package to help keep your business booming and Zooming!

[Lori Collins](#)

SonicNet, Inc - Eagle River  
Ph: (888) 631-9666

[SonicNet.us](#)

## NWAR Affiliate & Sponsor Appreciation Event - Apr 25

It's your choice whether to arrive by car or boat, but either way you won't want to miss our special **NWAR Affiliate & Sponsor Appreciation Event Monday April 25th at Backwaters Bar & Grill** where Highway 47 meets the Wisconsin River in Newbold. Starting at 6pm and ending ~8ish, NWAR will serve up a spread of finger foods and pizza for you to enjoy as you catch up with old friends and hopefully make some new ones!

NWAR Affiliates and Sponsors attending may bring whatever info you'd like to share with our REALTORS. Feel free as well to bring a colleague or two to lend a hand since it is our hope that this event will make up for lost opportunities over the past couple years.

This event is **FREE** and open to all NWAR & GNMLS REALTORS/Affiliates/Sponsors, but we would appreciate if you could register in advance so we have a fair attendance estimate for the food order. Beverages are your responsibility and please do be responsible - catch you there!

**PLEASE REGISTER BY 4/15 AT: [bit.ly/NWAR-Mixer22](http://bit.ly/NWAR-Mixer22)**



### Inside This Issue:

|                             |   |
|-----------------------------|---|
| GNMLS President's Message   | 2 |
| Affiliates & Sponsors       | 3 |
| MLS Memo & AE Corner        | 3 |
| Member Recognition & Moves  | 4 |
| Monthly MLS & Lockbox Stats | 4 |
| About NWAR/GNMLS            | 5 |

## President's Message

### Ed Choinski, GNMLS

Last month, I spoke about taking care of sellers' homes at showings. We really need to make sure we are doing our very best by keeping a watchful eye on the people who accompany us to showings, turning off lights and close/lock all doors before you leave. Our livelihood depends on earning and keeping the trust of our sellers!

I just finished continuing education via the course books and online exams. I would however have preferred to take classroom CE so I could seek clarification and/or raised concerns about some topics I don't necessarily agree with. I firmly believe that live, interactive learning is best since attendees can ask questions which



helps all present to better understand the information presented. I encourage you to take advantage of the live CE opportunity starting in Minocqua later this month.

This normally would be the time of year when winter is slowly loosening its grip to give way to spring. I am really hoping we get a chance to get outside and get things in order before

the fishing season starts. There have been times when winter has lasted almost until June, preventing many things from getting done. I have been ice fishing on opening day three times in recent years, and it was never as fun as it sounds - I'd rather be in a boat in May than standing on the ice!

Please remember to review your new listings after submitting, and make sure it does not say "Unnamed Lake" unless it really is a pond without an official DNR lake/river name. Maybe it should say "Other River or Creek" or "Named Creek - see remarks" in the "River" field.

All you have is your reputation.

Ed

## Earn a FREE Dinner on NWAR!

Food prices lately may cause buyer's remorse in the checkout aisle, but NWAR and our new DEI Committee may have found the answer to all your problems - at least for one day! All NWAR REALTOR Members (Agent, Broker or Appraiser) who set aside 2-3 hours to complete three free NAR online courses will earn a credit for a free dinner at one of our three 2022 dinner events. First up for the year is our election dinner following our golf outing at Inshalla Golf Club in Tomahawk on June 2nd (registration info coming soon).

**Complete these three free NAR courses to earn a free dinner on NWAR:**

- **NAR Fairhaven Simulation:** [nar.realtor/fair-housing/fairhaven](http://nar.realtor/fair-housing/fairhaven)
- **Fair Housing Self-Study Module:** [bit.ly/NAR-FH-SSM](http://bit.ly/NAR-FH-SSM)
- **Diversity, Equity & Inclusion Self-Study Module:** [bit.ly/NAR-DEI-SSM](http://bit.ly/NAR-DEI-SSM)

After you complete each course above, please forward the NAR email confirming course completion to [matt@northwoodsrealtors.org](mailto:matt@northwoodsrealtors.org). We will respond after you complete all three to confirm you have earned a credit toward a free dinner at one of our three 2022 dinner events in June, September or December!

Don't forget to read our February newsletter about how you can also **earn the At Home With Diversity (AHWD) Certification for FREE**, and see page 3 of this newsletter to register for an AHWD webinar course hosted by WRA on April 27-28!



## Childcare Facility Resources

The **ARPA relief bill** enacted last April includes \$39B in federal funds for child care providers and families. UWEX contacted us recently with resources to provide anyone who is interested in hosting a child care business and/or finding suitable properties.

Our board agreed to share that info on our association website which you can review at the link below. Resources include child care licensing & manuals, a voluntary property checklist, a guide to choosing safe places, and a list of what to look for in a proposed child care center location. Look them over in the "Child Care Facility Resources" tab on our consumer Helpful Links page at:

**Helpful Links:** [bit.ly/NWAR-HL](http://bit.ly/NWAR-HL)

## \*LAST CALL\* - Live Real Estate CE Starts 3/31 - Minocqua

NWAR is hosting **LIVE Real Estate CE March 31st, April 7th & 14th (Thursdays) at The Pointe in Minocqua - course books included** - with WRA Attorney **Tracy Rucka** joining us virtually. Courses are \$27 each and NWAR Members taking all 6 will receive a \$27 "6-for-5" rebate check from NWAR. Breakfast snacks will be provided each day by our generous sponsors, and we do still have a sponsorship opportunity open for 3/31 - please contact Matt at NWAR if interested.

**REGISTER ASAP FOR LIVE NWAR CE AT:** [bit.ly/NWAR-LiveCE22](http://bit.ly/NWAR-LiveCE22)

NWAR is also hosting video-based CE at the board office - *seating limited & course books included* - starting 4/28 & 10/27 - see [bit.ly/NWAR-VidCE22](http://bit.ly/NWAR-VidCE22) for details and registration.

For those who prefer taking online video CE with WRA on your own schedule, you may register for WRA's "On Demand" CE courses here: [bit.ly/WRA-CEOD-22](http://bit.ly/WRA-CEOD-22)





| Affiliate Company                                       | Location       | Affiliate Name                      | Phone        |
|---|----------------|-------------------------------------|--------------|
| <a href="#">AmeriSpec Inspection Services</a>           | Rhineland      | <a href="#">Brad Francis</a>        | 715-493-0185 |
| <a href="#">Associated Title &amp; Closing Services</a> | Ironwood MI    | <a href="#">Roy D'Antonio</a>       | 906-932-6340 |
| <a href="#">Big Moose Home Inspections</a>              | Bessemer MI    | <a href="#">Tom Ruemenapp</a>       | 906-663-2221 |
| <a href="#">CoVantage Credit Union</a>                  | Antigo         | <a href="#">Michelle Brettingen</a> | 715-627-4336 |
| <a href="#">CoVantage Credit Union</a>                  | Antigo         | <a href="#">Pam Jansen</a>          | 715-627-4336 |
| <a href="#">Gowey Abstract &amp; Title</a>              | Minocqua       | <a href="#">Mike Brandner</a>       | 715-356-3000 |
| <a href="#">Home Warranty Inc.</a>                      | Rock Rapids IA | <a href="#">Jason Probst</a>        | 877-977-4949 |
| <a href="#">IncredibleBank</a>                          | Minocqua       | <a href="#">LeAnn Hayden</a>        | 715-358-9319 |
| <a href="#">Knight Barry Title Service</a>              | Minocqua       | <a href="#">Patrick Hugunin</a>     | 715-439-4114 |
| <a href="#">Northwoods Property Inspections</a>         | Park Falls     | <a href="#">Michael Weidman</a>     | 715-934-9105 |
| <a href="#">Northwoods Title &amp; Closing Svcs</a>     | Eagle River    | <a href="#">Maryann Fath</a>        | 715-479-6459 |
| <a href="#">Oneida Title &amp; Abstract</a>             | Rhineland      | <a href="#">Jeanne Smith</a>        | 715-362-3348 |
| <a href="#">People's State Bank</a>                     | Eagle River    | <a href="#">Tori Dunlap</a>         | 715-337-2614 |
| <a href="#">People's State Bank</a>                     | Minocqua       | <a href="#">Tim Sanderson</a>       | 715-358-7070 |
| <a href="#">Shoreline Title Services</a>                | Rhineland      | <a href="#">Greg Peckels</a>        | 715-369-3934 |
| <a href="#">The Cayo Group at Inlanta Mortgage</a>      | Minocqua       | <a href="#">Dee Cayo</a>            | 715-358-9700 |
| <a href="#">Tomahawk Community Bank SSB</a>             | Tomahawk       | <a href="#">Deb Duncan</a>          | 715-453-5354 |
| <a href="#">Tomahawk Community Bank SSB</a>             | Tomahawk       | <a href="#">Jennifer Nerva</a>      | 715-453-5354 |
| <a href="#">Vilas Title Services</a>                    | Eagle River    | <a href="#">Rick Ernst</a>          | 715-479-4070 |
| <a href="#">Wisconsin Benefit Planning</a>              | Minocqua       | <a href="#">Charlie Ouimette</a>    | 715-356-2300 |

## NWAR Sponsors\*

**ENV Property Solutions**  
Butternut  
**Barbara Herbst**  
Ph: 715-661-0561  
[ENVPropSolutions@hotmail.com](mailto:ENVPropSolutions@hotmail.com)  
Mold/lead/asbestos investigations,  
soil/groundwater testing & more

**KSC**  
**AERIAL MEDIA**  
**REAL ESTATE VIDEO**  
**& PHOTOGRAPHY EXPERTS**  
**715-437-0090**  
[www.KimSwisher.com](http://www.KimSwisher.com)

**Kizorek Photography LLC**  
Minocqua  
**John Kizorek**  
Ph: 715-356-9955  
[KizorekPhotography.com](http://KizorekPhotography.com)  
Real estate interior, exterior, drone  
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Personalized mortgage loans on-  
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**LOCAL.FAST.RELIABLE.**  
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103 N Railroad St,  
Eagle River  
**SonicNet**

\* These are non-member paid advertisements  
not specifically endorsed or promoted by NWAR

## MLS Memo



**Lon Fisk - [lon@northwoodsrealtors.org](mailto:lon@northwoodsrealtors.org)**

Please remember that the MLS database is critical to the marketplace we all work in. Because of that importance NAR requires that listing information be both complete and accurate. Subsequently when information is entered into the MLS database it is to be a permanent record of the property at that point in time. With the exception of correcting information that is in error, no parts of the data are to be destroyed or removed, including photos and documents. The data as a whole is relied on by agents, brokers, appraisers, underwriters and consumers in determining the value of that listing and comparable properties. We hope all who were able to escape the cold are ready to return to our now warming temperatures with renewed energy for your business plan of 2022. CE is due this year. What other ways can you expand your expertise? You beat inflation by being the best at what you do.

**MLS Tip:** In Xposure, you can add a team member to your printed data sheets.

## WRA Virtual Courses

WRA will be hosting a handful of NAR Designation/Certification virtual classroom courses in April-May. NWAR Members will receive a \$100 educational incentive award soon after earning any of the following NAR Designations/Certifications, and/or by completing [WRA Quickstart](#) (great for new agents!):

- Apr 13-14: Accredited Buyer's Rep (ABR)
- Apr 21-22: Pricing Strategy Advisor (PSA)
- Apr 27-28: At Home w/ Diversity (AHWD)
- May 16-17: Resort & Second Home Property Specialist (RSPS)
- Jun 2-3: Seller Rep Specialist (SRS)

**ABR** **SRS** **RSPS** **PSA**  
Register at: [bit.ly/WRA-Des-Crt](http://bit.ly/WRA-Des-Crt)

**FREE** **LINE BY LINE** **FORMS TRAINING**  
The most in-depth Wisconsin real estate forms training now free for WRA members

**WRA**  
[WWW.WRA.ORG](http://WWW.WRA.ORG)  
**LICENSE RENEWAL**  
**INSTRUCTION VIDEO**

**Line by Line (WB) Form Training is now FREE for all WRA Members!**  
[wra.org/LineByLine](http://wra.org/LineByLine)

**Watch a quick WRA video explaining real estate license renewal:**  
[bit.ly/WRA-LicRnwI](http://bit.ly/WRA-LicRnwI)



## AE Corner

**Matt Seegert - [matt@northwoodsrealtors.org](mailto:matt@northwoodsrealtors.org)**

Vilas County forwarded a resolution they drafted in February asking the state to modify the real estate transfer fee split from its present 80/20 state/county to 50/50. Please read it at [bit.ly/3wA7Sz1](http://bit.ly/3wA7Sz1) and consider reaching out to [your state legislators](#) to share your thoughts on the matter even if you aren't in Vilas County since this would be a statewide change.

The NWAR Association Policy Manual was updated again this month, and the latest change was adding the NAR Fairhaven Fair Housing training to new Member requirements. You can see that and other new member requirements on page 11 here: [bit.ly/3D8VaJ0](http://bit.ly/3D8VaJ0). We encourage existing REALTORS to also complete the ~1hr Fairhaven training - see p2 of this newsletter for a delicious reason to do so!

We have a box at the board office where you can drop off old CFL bulbs (but not the big long skinny ones) for safe recycling. Stop in to drop them off if you have an old CFL collection in your closet!

Think spring & we hope to see you soon!

**AE Tip:** Take advantage of the FREE Inman Select subscription available to all Wisconsin REALTORS at: [www.wra.org/InmanSelect](http://www.wra.org/InmanSelect)

## REALTOR Anniversaries

Congratulations to the following Northwoods REALTORS celebrating a quinquennial anniversary this month:

### 25 Years:

**Dan Pudlo** - Appraisal Associates, Land O Lakes

### 20 Years:

**Lisa Alsteen** - Redman Realty Group, Rhinelander

**Ed Reid** - Coldwell Banker Mulleady, Minocqua

### 5 Years:

**Tim McMahon** - Tim McMahon Appraisals, Minocqua

**Adam Tutt** - Re/Max Action North, Mercer

Members who attend a general meeting within 1 year of anniversary will receive a free anniversary pin. Those who do not attend may order a pin (cost \$10) by contacting NWAR.

## NWAR Family Scholarship \*LAST CALL\*

There's precious little time left for your graduating son, daughter or legal ward to apply for a 2022 NWAR Family Scholarship worth between \$500 and \$1000!

If you're a NWAR Member in good standing since 4/1/2021 or earlier and your student is graduating this spring or summer, have them complete and return the application by April 1st to hopefully receive some good news in return by late April! This scholarship can be used for books and tuition at universities, colleges, trade schools, or professional licensing courses - including real estate!

**Apply by 4/1/22 at:** [bit.ly/NWAR-FS22](http://bit.ly/NWAR-FS22)

## YTD Sales Update

| On/Off Water | Median Price |         | Units |      |
|--------------|--------------|---------|-------|------|
|              | 2021         | 2022    | 2021  | 2022 |
| SFH Off      | 134,500      | 145,000 | 181   | 157  |
| SFH On       | 275,000      | 373,500 | 144   | 102  |
| Land Off     | 25,500       | 39,000  | 143   | 95   |
| Land On      | 70,000       | 67,750  | 93    | 46   |

Volumes are down YTD from 2021's record-setting pace and low inventory is surely a factor, but two months does not a year make. Hopefully spring will make up for many lost snow days this winter, and perhaps some worn-out shovelers will help balance inventory leading into the summer selling season.

Demand still outpaces supply since higher mortgage rates have not hurt prices yet, and we still have many cash buyers at present. Tell any sellers trying to time the market that with the Fed signaling more rate hikes to come, this may be their best chance to fetch top dollar before fleeing to warmer climes!

More stats at: [bit.ly/NWAR-Stats](http://bit.ly/NWAR-Stats)

**TechHelpline**  
Your go-to technology experts  
**FREE NWAR Member Benefit!**  
Learn more: [bit.ly/THL-NWAR](http://bit.ly/THL-NWAR)

## Lockbox Leaders



| % Active Listings w/LBs          |      |
|----------------------------------|------|
| 4 Star Realty                    | 100% |
| Esckridge Real Estate            | 100% |
| Re/Max Action North              | 88%  |
| Re/Max Invest                    | 80%  |
| Northwoods Community Realty      | 71%  |
| Lakeplace.com- Vacationland Prop | 67%  |
| EXP Realty                       | 60%  |
| Wolf River Realty                | 60%  |
| Re/Max Property Pros             | 51%  |
| Redman Realty Group              | 50%  |

Active Listings (exc land/comm): 542  
LB Participants Active List: 407 (75%)  
Eligible Listings w/LBs: 174 (43%)

Lockbox Resources: [bit.ly/GNMLS-LBR](http://bit.ly/GNMLS-LBR)

## April L&L: "Fair Housing Feud" - Win a \$50 Gas Card!

Your AE will do his best Richard Dawson impersonation while hosting a fun and informative "Fair Housing Feud" online trivia game. All NWAR Members are welcome to join and the top finisher will receive a \$50 gas card to relieve some of the pain from bloated gas prices! Come on down, REALTOR contestants!

If you have not filled out our L&L registration form since late December when we added the March thru May classes, please click the link below to let us know which upcoming classes interest you. Mark your calendar accordingly and we will email a reminder as the date nears to confirm if you still plan to attend.

**NWAR LUNCH & LEARN REGISTRATION:** [bit.ly/NWAR-LNL](http://bit.ly/NWAR-LNL)

## LUNCH & LEARN

| Date   | Lunch & Learn Course - Venue  |
|--------|---|
| Apr 13 | Fair Housing Feud - NWAR Office & Virtual                               |
| May 11 | REALTOR Safety & Self-Defense w/ Gary Engels - NWAR Office (No virtual) |

### New GNMLS Subscribers:

## REALTORS® on the Move

| Name                            | Office                                 |
|---------------------------------|--|
| Anita Bell                      | EXIT Realty CW* Stevens Point          |
| Daniel Bruckner                 | Daniel Bruckner* - Fox Point           |
| Chris Bruso <sup>1</sup>        | Lakeland Realty - Minocqua             |
| Luke Durkee <sup>1</sup>        | People First Realty - Rhinelander      |
| Jennifer Enghauser <sup>1</sup> | Zillow Inc - Seattle                   |
| Greg Harvey <sup>1</sup>        | Redman Realty Group - Minocqua         |
| Jennifer Huchthausen            | Re/Max Excel - Schofield               |
| Kevin Huchthausen               | Re/Max Excel - Schofield               |
| Michelle Kindschuh              | Coldwell Banker Bartels - Lakewood     |
| Chris Renderman                 | Adashun Jones* - Fond du Lac           |
| Eric Rogers <sup>1</sup>        | Redman Realty Group - Minocqua         |
| Jeromey Rux <sup>1</sup>        | First Weber - Park Falls               |
| Kyle Sabatke                    | Exit Midstate Realty - Weston          |
| Madeleine Schadt <sup>1</sup>   | Coldwell Banker Mulleady - Eagle River |
| Jodi Steffes                    | Adashun Jones* - Fond du Lac           |
| Brandon Taylor                  | EXIT Realty CW* - Stevens Point        |

### Transfers & Releases:

| Name             | From                         | To |
|------------------|------------------------------|----|
| Susan Lauricella | Zillow Inc - Seattle         |    |
| Michelle Nichols | Keller Williams - Fox Cities |    |
| Rachel Rudolph   | Signature Realty - Lakewood  |    |
| Dan Schummer     | CLC Realty - Minocqua        |    |

<sup>1</sup> = New NWAR Member  
\* = New GNMLS Office  
^ = Closed MLS Office



"...the wind in Ukraina blows very hard and cold at this moment. But it will not always be so. And where there is love, there is always enough warmth for the human soul to thrive."  
- Marina Lewycka, *A Short History of Tractors in Ukrainian*

## Board of Directors 2021-22

(Area code 715 unless otherwise noted)

### Northwoods Association of REALTORS®

#### Officers (Term^):

|                                |          |
|--------------------------------|----------|
| Pete Rondello, President       | 358-0450 |
| Andy Harris, President-Elect   | 543-8900 |
| Jon Long, Treasurer (1)        | 996-2251 |
| Andrea Krueger, Past President | 453-3365 |

#### Directors (Term-Year - limit 2-2):

|                |       |          |
|----------------|-------|----------|
| Tynan Anderson | (1-1) | 453-3365 |
| Tom Bird       | (2-1) | 356-9521 |
| Kim Brixius    | (2-1) | 453-1188 |
| Ryan Hanson    | (1-2) | 358-5263 |
| Janel Pagels   | (1-1) | 525-1008 |
| Ed Raasch      | (2-2) | 224-3800 |
| Paul Ross      | (1-1) | 762-3276 |
| Cassi Rupnow   | (1-2) | 356-4457 |

### Greater Northwoods MLS®

#### Officers (Term^):

|                                  |          |
|----------------------------------|----------|
| Ed Choinski, President           | 493-7827 |
| Dan Pudlo, President-Elect       | 493-7630 |
| Julie Winter-Paez, Treasurer (1) | 480-4333 |
| Jerry Burkett, Past President    | 479-3090 |

#### Directors (Term-Year - limit 2-2):

|                 |        |          |
|-----------------|--------|----------|
| Bonnie Byrnes   | (1-2)  | 686-2481 |
| Jackie Leonhard | (1-1)  | 453-2673 |
| Jim Olsen       | (0-1*) | 892-1684 |
| Adam Redman     | (1-2)  | 358-0450 |
| Jim Tait        | (1-1)  | 385-2077 |
| Mark Wagner     | (1-1)  | 762-3291 |

^ President, President-Elect and Past President terms are 1 year each; NWAR Treasurers may serve up to two 2-year terms; GNMLS Treasurers up to two 1-year terms. \* - Appointed/elected to <= 1-year term to fill vacancy.

**NWAR Committees, Chairpersons & Duties:** <https://northwoodsrealtors.org/committees>

#### Next Board Meetings:

Thursday, April 21<sup>st</sup>

GNMLS - 8:30am

NWAR - 10:00am

Meetings are (usually) the third Thursday of each month - Members welcome!



The National Association of REALTORS® MVP Program encourages members to take actions that will benefit NAR and members while rewarding them for being active within their association.

If you register for the (free) NAR 2022 Legislative Meetings by Mar 31<sup>st</sup>, you will earn a free **2022 Technology Trends Webinar** digital download - \$30 value.

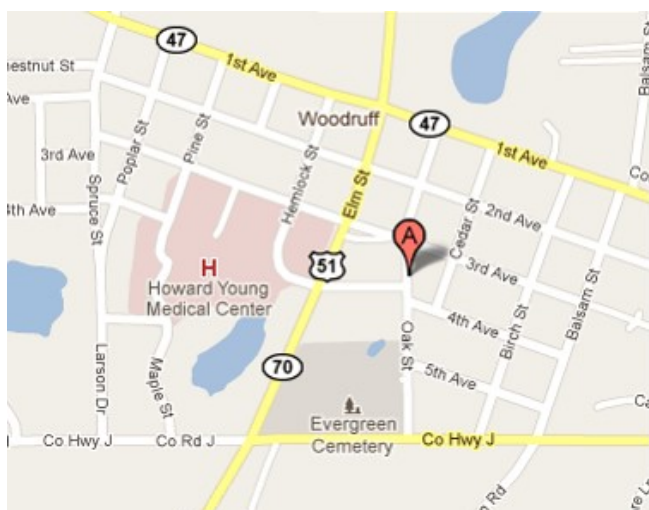
**Earn your MVP reward at:**  
[MVP.REALTOR](https://mvp.realtor)

## Northwoods Association of REALTORS® & Greater Northwoods MLS®

PO Box 377 Phone: 715-356-3400  
320 Oak St, Suite B Fax: 888-399-2118  
Woodruff, WI 54568 [Staff@NorthwoodsRealtors.org](mailto:Staff@NorthwoodsRealtors.org)

Our office hours are 8am-5pm Monday through Friday

**Board Office Location:** [bit.ly/NWAR-Map](https://bit.ly/NWAR-Map)  
Use East entrance (double doors by drive-up window)



### About Us

The Northwoods Association of REALTORS® was founded in 1953 as a non-profit organization dedicated to serving real estate brokers and agents in the Northwoods area. NWAR provides a central hub for our 450+ Members to communicate, establish policy, receive training and implement new solutions to better serve their clients.

Greater Northwoods Multiple Listing Service®, a wholly-owned subsidiary of NWAR, is dedicated to providing our Members with first-rate service and support in listing and viewing properties and conducting business in accordance with the ethical standards of the industry. GNMLS currently serves more than 180 Member offices comprised of over 625 brokers, agents and appraisers.

### NWAR & GNMLS on the Web:

**NWAR Homepage:** [NorthwoodsREALTORS.org](https://NorthwoodsREALTORS.org)  
**Member FB Group:** [Facebook.com/Groups/NorthwoodsREALTORS](https://Facebook.com/Groups/NorthwoodsREALTORS)



[bit.ly/NWAR-FBK](https://bit.ly/NWAR-FBK)



[bit.ly/NWAR-TW](https://bit.ly/NWAR-TW)



[bit.ly/NWAR-YT](https://bit.ly/NWAR-YT)



[bit.ly/NWAR-LI](https://bit.ly/NWAR-LI)